

MANAGER AS COACH



In today's agile business environment, Managers need to be prepared for their role as Coaches. Employees maximize their performance at work when Coached. This workshop is designed for those who want to hit the road running with Coaching techniques in their professional role. Participants will learn and practice numerous coaching skills through live demonstrations and peer-to-peer interactions in our virtual platform

Topics Include:

- How to structure Coaching conversation: Coaching prep (before), Coaching scenarios (during), Coaching blogs (after)
- Verbal and non-verbal Coaching Contracts
- Coaching Skills and Attributes
- Active Listening & Powerful Questioning
- The link between Coaching and Management functions
- Creating Action Steps, Identifying and overcoming Obstacles
- Recognized Coaching Niches and Personal Coaching Niches
- Demo of coaching conversation – using the structure above
- Mentor/Observer coaching
- Self-awareness (Suite of Psychometric Assessments)
- Measuring Accountability and Coaching blogs
- Underlying beliefs (The belief closet)
- Releasing judgement



Trinidad
Anthony Hadeed,
Professional Certified
Coach (PCC) with ICF



New York
Merci Miglino, Master
Certified Coach (MCC)
with ICF

Register before September 14, 2020 to receive 10% discount
<https://yourlifepurpose.com/workshops/iwc/>

Date: Tuesday 13 & Wednesday 14 October 2020 - 8:30am - 12:00 noon
Tuesday 20 & Wednesday 21 October 2020 - 8:30am - 12:00 noon

Participants must attend all 4 session, via our online platform in order to receive the full benefits of the workshop